KINGHOME® Dealer Program

Standard Dealer Program

Min annual purchase requirement: <u>CAD \$500,000</u>

Benefit:



Dealer Preferred Pricing



- Access to Marketing Co-op funds
 - O Funds allocated based on previous O Use of Kinghome Brand quarterly sales and must be used in that quarter.

 - /Decal for advertising
 O Access to Design services



 Access to third party suppliers for accessories with Kinghome special discounts, including but not limited to the followings

- O Stands / brackets
- Line sets
- Snow covers



- Dealer incentive program (details to be announced)

- O Gift Card for Tools
- Free Thermostats
- Training



















KINGHOME® Dealer Program

Premium Dealer Program

Min annual purchase requirement: *CAD \$1,000,000*Basic Benefits Same as Standard Dealer

Additional Premium Dealer Benefits:



Premium Dealer Preferred Pricing



Additional Incentives

O Top Sales Award

O Premium Dealer Trip



- Year End Rebate Program:
 - O 2% on First 1 million Purchased 20k rebate
 - O 4% rebate on purchase above \$1M & below 2M
 - O 6% rebate on purchase above \$2M
 - ex. 3.5MM annual purchase will get 1MM x 2% + 1MM x 4% + 1.5MM x 6% = \$150k year end rebate

*annual rebate applies only on regular pricing products. Promotion products are not counted towards annual rebate. Please consult with your Kinghome sales representative for details.

















